

For immediate release

Yorkshire company PPS wins high profile Distributor of the Year Award

Halifax company Pennine Pneumatic Services (PPS) has won the Atlas Copco Compressors' Distributor of the Year Award 2013. The accolade was received for successfully exceeding its sales targets for the year, achieving recession-busting sales of Atlas Copco products topping £1m.

One of the company's key strengths is its dedicated staff, whose teamwork has played a major part in the PPS success story, culminating in winning this award.

An authorised premier Atlas Copco Compressors distributor for more than 20 years, PPS specialises in the design, supply, installation and after sales service of industrial and automotive compressed air systems to customers in Yorkshire and across the UK. It services customers in a variety of sectors, including the automotive, manufacturing, food, engineering, pharmaceutical, textile and chemical industries.

The West Yorkshire company also has a dedicated energy audit department, which carries out full-site air audits and leak surveys using the latest Atlas Copco iiTrak loggers, to help its customers reduce energy consumption and save on bills.

On presenting the award, Paul Clark, Business Line Manager of Atlas Copco's Industrial Air division, commented: "PPS moved the boundaries with their performance in 2013, during which they surpassed expectations for compressor sales in what is a very competitive marketplace. Managing Director Gary Whitaker, Sales Director Leighton Harris and the highly experienced team at PPS are totally committed to sales and service, and this, combined with their keen understanding of customers' needs in the local area, has contributed to winning this well-deserved accolade."

Founder and Managing Director Gary Whitaker said: “Stocking Atlas Copco compressor units, quality air products and spare parts directly contributed to us achieving the Distributor of the Year Award, as it means we are able to anticipate and meet the needs of customers quickly and effectively. This, and the fact we are keenly aware of customers’ requirements for cost-effective and efficient compressed air solutions, has set us apart from our competitors, leading to the success we enjoy today.”

The sales targets were achieved by making the most of the diverse offering of Atlas Copco compressed air equipment, which encompasses compressors and ancillary products, such as in-line filters, compressed air dryers, oil condensate removal systems and pipe work installations, as well as parts, maintenance and services that contribute to more efficient compressed air systems.

In 2013, PPS also quickly identified the potential of the new GA VSD+ small compressor range, which offers compressed air users breakthrough energy savings of up to 50%. This was a critical part of its success last year, with the company providing 25 new units to local industry.

Having relaunched its website last year, PPS is well placed to supply customers with Atlas Copco and other products, whether online, by phone or in person at the company’s well-stocked Trade Counter.

Editor’s Notes:

Pennine Pneumatic Services was established in 1992 to provide a superior compressed air service to local businesses. It has since grown to become one of the leading providers of compressed air solutions in the UK, offering sales, installation and after sales services, including a 24/7 emergency call out. Stocking an extensive range of new and second-hand air compressors and equipment, as well as pneumatics, filtration, compressed air dryers, air receivers and condensate treatment equipment, PPS services customers across Yorkshire, the north and the UK and has a staff of 29 based at its head office in Halifax. The company also offers breathing air quality certification and energy auditing using state-of-the-art data logging and leak-detection equipment.

Atlas Copco Compressors is the GB sales and service operation of the Atlas Copco Group providing oil-free and oil-injected stationary air compressors, gas and process compressors, turbo expanders, nitrogen generators, air treatment equipment (such as compressed air dryers, coolers, and filters) air management systems, and custom designed engineered packages. See www.atlascopco.com



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